# Fairfax County Taxicab Regulation: 2015 Certificate Demand Analysis

# Transportation Advisory Commission April 21, 2015

Susan Hafeli, Senior Utility Analyst
Department of Cable and Consumer Services

### **Fairfax County Taxicab Industry**

- Industry provides both on-demand and contract transportation services
- Current taxicab fleet
  - Five authorized operators (companies)
  - 654 taxicab certificates
  - 45 wheelchair-accessible certificates
    - Code requirement of 4% WAC taxis
  - Over 830 licensed drivers
- Per 2013 reports, about 2.4M trips/year and \$40 million in annual revenue

## **Current Fairfax County Taxicab Fleet**

Company Name	Owner	Authorized Certificates	Authorized WACs	Fairfax Operations
Fairfax Yellow	TGI/Murphy Brothers	305	21	1968
Springfield Yellow	Paul Wallace Management	125	5	1982
Fairfax Red Top	TGI/Fairfax Taxi	111	6	1989
White Top	L&Z Transportation	73	3	1994
enviroCAB	Transdev	39	10	2014
		654	45	

# **Regional Comparison**

Jurisdiction	2013 Census Population	Authorized Cabs	Persons per Taxi	2013 Percent Households w/ out Car
Alexandria	148,892	767	194	9.6%
Arlington County	224,906	847	266	11.9%
Fairfax County	1,130,924	654	1,729	4.2%
Montgomery County	1,016,677	770	1,320	7.9%
Prince George's County	890,081	775	1,149	9.7%
District of Columbia	649,111	6,500	100	36.7%

## **Transportation Network Companies**

- TNCs compete directly with county taxicabs
  - But 2015 legislation precludes local regulation of TNCs
- TNCs subject to lesser regulatory oversight
  - State law imposes certain requirements on TNCs, including registration, insurance and background-checks

TNCs / UberX	Local Cab Companies				
Regional dispatch	Dispatch from affiliated company				
Rate/fare flexibility, including "surge pricing" in times of highest demand	Rates set by Board and codified in County Code				
Driver payments made on per-trip basis	Weekly payments to company due upfront, either as stand dues or lease payment				

# Fairfax County Code § 84.1-2-1 Operator's Certificate Required

"No person will operate or permit to be operated a taxicab in the County without having been approved for and been issued operator certificates by the County."

# Fairfax County Code § 84.1-2-5 Establishment of Public Convenience and Necessity

- Number of operator certificates established by Board after May 1 in odd-numbered years
  - Provides certainty to applicants prior to June 30 certificate application deadline
  - Board may revise the number by subsequent resolution
- Applicants requesting more certificates than Board has authorized bear burden to establish demand
  - Applicant must provide "factual documented evidence" indicating the demand for excess certificates

### Staff's Taxicab Demand Formula

- In 1997, Board asked for an objective and quantifiable basis for adjusting numbers of taxicabs
- Staff-developed formula is based on data and criteria generally identified as reflecting demand for taxicab service
- County has relied on formula since 1998

## **Taxicab Demand Formula Analysis**

- Formula calculates the growth over time in several factors that drive demand for taxicabs
  - Factors
    - Average trips per certificate
    - Mass transit / tourism economic activities
    - Population
  - Time: Growth over period since certificates last awarded
- Weighted result applied to current number of certificates to derive recommended change in total number of certificates
- Total number subject to 10% discretionary adjustment (e.g., complaints, competition)

# **2013 Demand Analysis**

Demand Criteria	Percent Change	x	Formula Weight	=	Weighted Change
Average Trips per Certificate Growth Rate	3.5%	X	50%	=	1.8%
Mass Transit / Tourism Composite Growth Rates	8.2%	X	30%	=	2.4%
Population Growth Rate	8.8%	X	20%	=	1.8%
Total Weighted Change 2004-2012			100%	=	6.0%

# **2013 Certificate Authorization Process**First Award of Certificates Since 2005

#### May 2013

- Staff recommends 35 new certificates (6% x 576 certificates = 35)
- CPC applies 10% adjustment to increase number by 4, or a total of 39 recommended new certificates

#### June 2013

- Board of Supervisors authorizes 39 new certificates
- Seven applicants file applications requesting a total of 313 certificates

#### August 2013

Amended applications request a total of 421 certificates

#### November 2013

- Staff report recommends approval of 39 certificates
- After public hearing, CPC recommends that Board authorize 78 certificates

#### February 2014

 After public hearing, Board approves 78 new certificates, a 13% increase in fleet size

### **2014 Board Directives**

- Add new element to demand formula: number of households without a car
- Incorporate the need for new taxicabs into transportation planning assessment process, where appropriate
  - DCCS to seek input from community and industry groups to more adequately assess the needs of taxicab passengers

## **Staff is Soliciting Public Input**



### **2015 Demand Analysis**

- Short review period (2013-2014) means formula elements unlikely to show significant growth
- Preliminary analysis suggests no need for additional certificates
- Analysis of company data, reported April 15, should provide better picture of industry during most recent two-year period

# **Preliminary 2015 Demand Analysis**For Period 2013-2014

Demand Criteria	Percent Change	Х	Formula Weight	=	Weighted Change
Average Trips per Certificate Growth Rate <sup>1</sup>		X	45%	=	
Mass Transit / Tourism Composite Growth Rate	1.87%	X	30%	=	0.56%
Population Growth Rate	0.18%	Х	20%	=	0.04%
Percent of Households without a Vehicle <sup>2</sup>	2.60%	X	5%	=	0.13%
Total Weighted Change 2013-2014			100%	=	

- 1. Result derived from data reported by industry in April 15 reports
- 2. Growth rate from 2012-2013 period used as a proxy due to lack of 2014 data

### **Questions?**

Susan Hafeli
Senior Utility Analyst
Department of Cable and Consumer Services
703-324-5903

susan.hafeli@fairfaxcounty.gov